



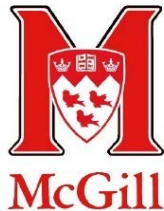
# Preparing for the job market

*James Chyz*

**T HASLAM**  
COLLEGE OF BUSINESS  
THE UNIVERSITY OF TENNESSEE, KNOXVILLE

# What does this guys know?

- Graduated from Arizona in 2010
- Decent pipeline, but nothing past 1<sup>st</sup> round
- 6 fly-outs, 3 offers



- Served on UT's faculty recruiting committee

# Before we start: The big takeaways

1. This is a marathon, not a sprint
2. Focus on what you can control
3. Be patient as the market clears
4. Listen to your advisors
5. Enjoy the process

# The job search – where to apply

- Have some flexibility
- Only apply where you would go
- Tap the network
- Cool it on the “my top school” talk

# Interview selection process



# Interview selection process



# Levonta Taylor



Sign in to personalize

Like

18

Scout Grade

92 ★★★★★

1 POSITION

2 REGIONAL

1 STATE

5th



5-11, 183 | 40: 4.34 | Class of 2016

Hometown Virginia Beach, Va.

School Ocean Lakes High School

Position Cornerback

Status Signed Florida State 04/03/2015

Recruiting Activity

Scouting Report

Player News

Testing Results

Videos



Florida State



Clemson



Hawaii



Michigan



Notre Dame



Alabama



Duke



Kentucky



Michigan State



Ohio State



Arizona State



Florida



LSU



North Carolina



Oklahoma



Auburn



Georgia



Marshall



North Carolina State



Old Dominion



Charlotte



Georgia Tech



Miami (FL)



Notre Dame



Ole Miss



# Terrell Vassel



Scout Grade

73 ★★★★★

87 POSITION

160 REGIONAL

31 STATE

6-0, 160 | Class of 2016

Hometown Wayne, N.J.

Position Cornerback

School DePaul Catholic High School

Status Committed Villanova 02/01/2016

Recruiting Activity

Scouting Report

Player News



Villanova



Rutgers



Syracuse



Temple





Le'Veon Bell just finished a stellar season with the Michigan State Spartans. While the Spartans didn't make it to a BCS bowl, Bell did everything he could to make it happen.

Bell finished the **2012 season** with 1,793 yards and 12 touchdowns on 382 carries. That performance was good for **fifth place** nationally in total rushing yards for the 2012 season. Bell turned on the juice and was the highlight of the Michigan State season.

He's the No. 10 running back in the upcoming draft, and he's expected to go in the fourth or fifth round. That's a far cry from his **2-star**, unranked status as a recruit back in 2010.



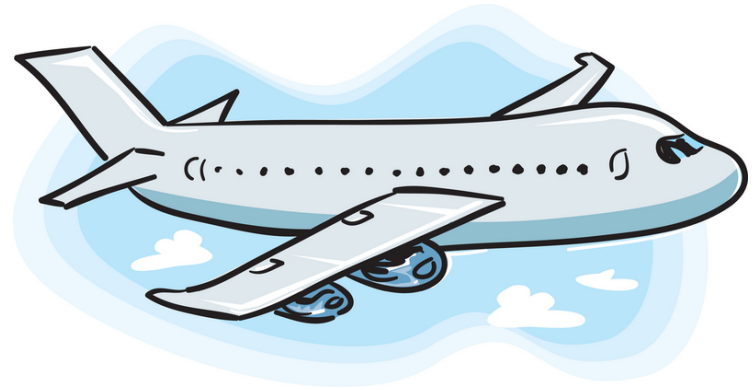
Aaron M. Sprecher

#### 4. LB Clay Matthews, Green Bay Packers

**Particulars:** Attended USC. Despite coming from a football family with all kinds of Trojans ties, Matthews wasn't considered much of a prospect out of high school. He redshirted as a true freshman in 2004 and was a backup in 2005. He earned a scholarship during fall camp in 2006 but wasn't a starter until his senior season in 2008. He was drafted in the first round by the Packers in 2009.

# Fly-out season thoughts

- Rest
  - Sleep is important
- Focus
  - Put down other projects
- Redundancy / Contingency planning
  - Have back-ups



# The “interview”



Arrivals



Departures

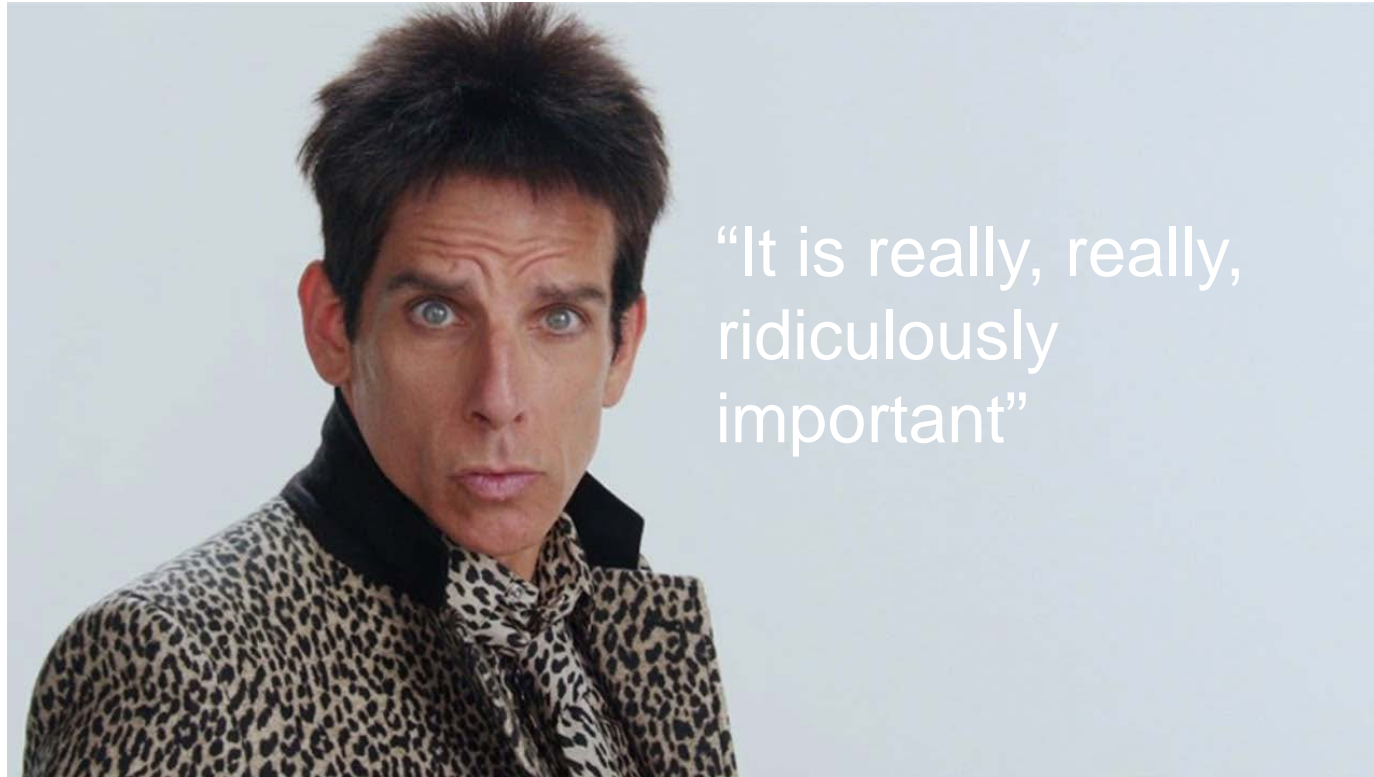


- Everyone matters
- Leave your ego at home
  - Confidence & humility

# The office visits and dinners

- Be measured in your enthusiasm
- Talk *resources* not *salary*
- ~~• “So, who else has interviewed?”~~
- It doesn't hurt to be informed
- Aim for some balance

# The job talk



- Are you prepared?
- Are you polished?
- Can you think on your feet?



# Post interview

- If only I had of.....
- Thank your hosts
- When to follow up



# Before we end: The big takeaways

1. This is a marathon, not a sprint
2. Focus on what you can control
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Thank-you!